



Membership Development: An Action Plan For Results (Nonprofit Management)

Patricia Rich, Dana Hines

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Written specifically for all those who are involved with membership programs, Membership Development: An Action Plan for Results provides all the tools you need to implement a membership program that will not only meet the needs of a nonprofit organization, but the organization's membership, and surrounding community. The authors offer a thorough examination of the "best practices" in the membership development arena.

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